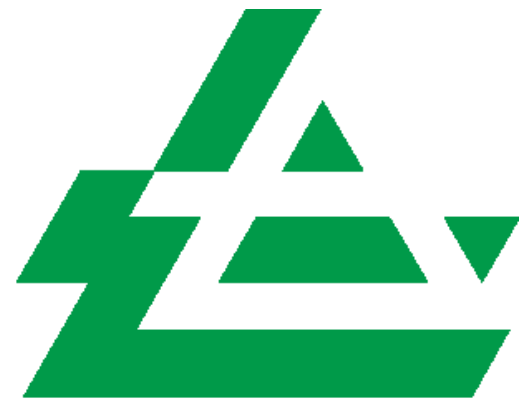


AIR PRODUCTS



Official Supplier to One Nucleus

Presentation by

Stephen Robinson

Product Manager – Life Sciences



Who we are

- Founded in 1940 Air Products is a world lead in gas supply.
- Established in the UK for 60 years.
- Manufacturing and distribution centres throughout the UK.
- Supplier of gases and equipment to a wide range of industry sectors.
- Products available in bulk, microbulk and cylinders.



Air Products Cryoease (Microbulk) Liquid Nitrogen Delivery Service

- Gas supplied by dedicated tanker to on-site storage tank maximising safety.
- Managed delivery service means no concerns about re-ordering.
- Side range of tank sizes to suit the customer needs.
- Eliminate cylinder handling.
- Reduce exposure to pressurised and cryogenic gases.
- Special pricing for One Nucleus Gold members.



Air Products Cryoease (microbulk) Further benefits

- Greater efficiencies can help reduce costs.
 - Eliminate residual product returned in cylinders and dewars.
 - Eliminate lost-cylinder costs.
 - Eliminate cylinder change-outs, which may reduce labour costs.
 - Free up space formerly used for cylinder storage.
- Decrease the number of invoices and streamline purchase orders, which may reduce administrative and transaction costs.
- Microbulk delivery improves quality control, too.
 - Dedicated containers eliminate potential contamination.
 - Inventory management is simplified.
 - Operating efficiencies are increased due to constant onstream supply.

Replacing cylinders with Microbulk

20 Cylinders



230 L Microbulk Tank



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Air Products

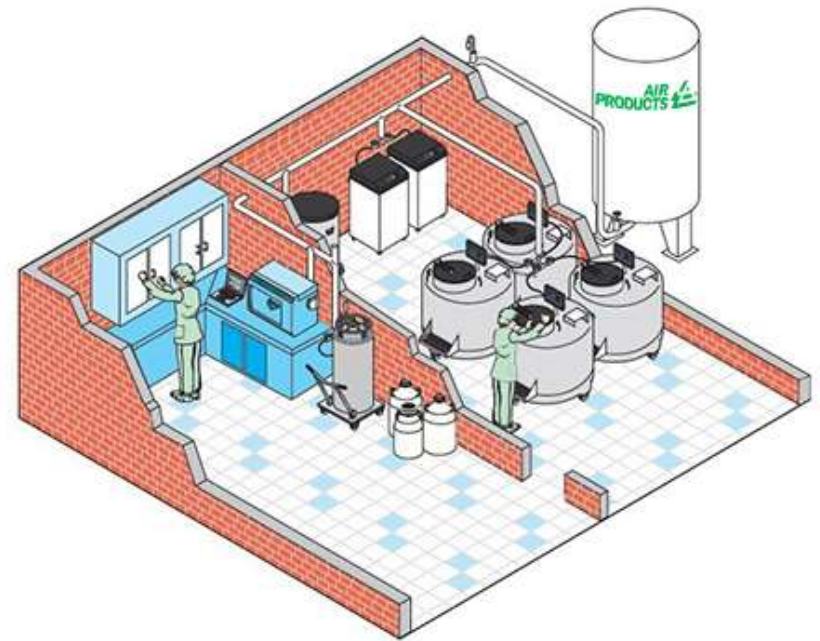
Life Science cryogenic equipment

- The Chart range of vessels offer a wide array of benefits to your sample storage needs. Key benefits include:
- Efficiency – lowest liquid nitrogen consumption in the industry
- Stability – lowest below-the-lid nitrogen vapour temperatures
- Sample security – temperatures maintained for up to 37 days without liquid nitrogen supply
- Ease of access – free-moving internal sample turn tray means the samples are brought to you
- Easy Operation – enable the user to monitor and control the environment inside the freezer



Project Management and Cryoroom Design

- A well managed project can save time, money and effort. As a market leader, Air Products can handle the entire project for you.
- All our installations are to BCGA Guidance Note GN19 – ‘Cryogenic Sample Storage Systems (Biostores)’. These projects are managed for you on your behalf by our industry experts , so you have one point of contact with low supplier costings due to high purchasing power.



Speciality Gases

Analytical, Pharmaceutical, Biotech

- Speciality gases represent gases which are rare or ultra high purity (99.995% and above).
- Many industries, including analytical, pharmaceutical, electronics and petrochemical benefit from the unique properties of speciality gases that help to improve yields, optimise performance and lower costs.
- Our experienced applications team can use their knowledge of your industry and applications to provide you with a speciality gas supply solution to meet your unique needs.



For more information Visit our microsites.....

- Air Products home

www.airproducts.co.uk

- Air Products Cryoease – Liquid gas supply

www.airproducts.co.uk/cryoease

- Air Products Life Science – Cryogenic storage equipment and installations

www.airproducts.co.uk/biomedical

- Air Products cylinder gases – Pharmaceutical and High Purity

www.airproducts.co.uk/bip

www.airproducts.co.uk/pharmaceutical

www.airproducts.co.uk/products/Gases/Specialty-Gases

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Thank you...
tell me more

