April 2025

ON eNews

Welcome to this month's eNews



Tony Jones, CEO
One Nucleus

Reporting on a Month of Support, Celebration and Insights

Welcome to this month's news and update from One Nucleus. As always it is a pleasure to author the welcome paragraphs, but this month in particular brings a special buzz given that it is just after some key One Nucleus annual highlights to mention.

The past month has seen One Nucleus support our members and exhibit at BIO-Europe Spring, where we were represented by Alicia Gailliez and Monalisa Breazu. Feedback on the One Nucleus booth being a valued hub for members and wider contacts to gather around between meetings, enhance their profile on site or just to pop by and see a friendly face when energy levels dip was gratifying to hear.

We look forward to being there for our members again at BIO-Europe in Vienna on 3-5 November – check out the savings and opportunities available via One Nucleus.

A particular highlight of the month was the One Nucleus Annual Awards, celebrating success across all aspects of the Life Sciences sector. Congratulations to all the winners and finalists recognised, Mike Ward as MC and all the sponsors and supporters. It was wonderful to see the assembled attendee list truly reflect the One Nucleus community we have the privilege to work with – an evening where we all connected with our 'tribe'. View the winners and photo gallery from the evening.

In this month's issue, readers will find two articles about the importance of thinking about logistics if innovative new medicines are ever to reach patients, along with how to ensure your network neighbours are your champions to source new deals and customers, respectively. These are complemented by member insights from RSM UK on the various tax incentives in different geographies, an update on the biotech financing scene from Biotechgate, and an opportunity to join an EY webinar on the impact of tariffs, and the benefits of using a Travel Management Company from Travel Counsellors.

Staying in the Loop

Remain informed of all One Nucleus updates, disseminate your company's news, or track the announcements from other members, and make full use of our website, LinkedIn, or X pages. The news stream contains numerous updates from our community. Enjoy the read!

Tony Jones, CEO, One Nucleus

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Nurturing Your Local Ambassadors to Enable Your International Success
One Nucleus is always conscious that our member companies are constantly mindful of the need to be international given the nature of the life sciences sector, innovation and the unmet medical needs they seek to address. In this article, **Tony Jones** explores the direct activities undertaken.

Logistically Thinking When It Comes To Value Creation
When we think about life sciences at a company, cluster or industry level, the overriding goal of all stakeholders is value creation. **Tony Jones** discusses this topic with **Tushar Madani** and **Michael O'Kane** from one of the sector's newer entrants, **CoolReach Logistics**, to gain some insight to what they are doing to play their part in our collective aim of improving patient outcomes. Find out more here.

Global R&D Tax Incentives for SMEs: A Cross-country Comparison
RSM's Global Incentives experts compare and contrast SME-focused tax incentives in Australia, New Zealand, Singapore, the USA, Canada, the United Kingdom, Germany, and France. Find out more here.

Life Science Financing Summary - Review of February 2025 Data
In February 2025, the amount raised through private equity (PE) investment and the number of financing rounds secured by biotech companies experienced a sharp decline, following a strong start to the year. Biotech companies raised only USD 1bn this month, reflecting a 74% decrease in total value raised from January 2025 to February 2025. Read the summary by **Venture Valuation** here.

Why You Should Use a Travel Management Company for Your Next Trip
Travelling for business or leisure can be an exciting and enriching experience. However, with the demands of planning, organizing, and executing a successful trip, the process can quickly become overwhelming. **Romy Frow** from **Travel Counsellors** offers her tips on how to get the best from a Travel Management Company (TMC). Find out more here.

How New Trade Tariffs Could Affect UK Businesses
President Trump has stated that the next round of US tariffs will apply from 2 April, 'liberation day'. **EY**'s rapid response webcast will assess the blueprint for these tariffs, the impact on UK businesses and the wider business environment. Find out more here.



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