

## Welcome to this month's eNews



**Tony Jones, CEO**  
**One Nucleus**

### **Will Your 2025 Get Off to a Flying Start?**

The phrase 'hit the ground running' is used ubiquitously by those seeking to maximise their productivity. After a run of very challenging years for the sector but with signs of optimism that investment is picking up, then perhaps the pressure to get out of the blocks quickly and secure deals has never been greater for companies in the sector.

The One Nucleus team is looking forward to continuing to support our network throughout 2025 in accessing and developing those key pillars for success: money, people, and technology. Below, you'll find some signposting to key activities we are looking forward to delivering with you.

### **Money: Investment, Partnering & Business Development**

Whether in the form of equity investment, licensing and R&D deals, or service provision, there is no doubt that cash remains king. We have seen the ongoing impact of a slow financing landscape on both primary companies and their supply chains for goods, services, and facilities over recent times. Deals are happening, but are they larger and fewer in nature, leaving the early-stage companies out in the cold? You can check out the One Nucleus supported activity at [JPM Week 2025](#), our [JPM Feedback BioWednesday Lunch](#) on 5 February, for example, as we also plan further funding and deal-focussed sessions and secure deals for our members at both [BIO-Europe Spring and BIO-Europe, RESI events](#), and more collaborator events.

### **People:**

As we all know, at the core of any business are people. We heard many times at Genesis 2024\*, for example, how vital the people factor is in securing any deal. One Nucleus supports its community on people aspects that include [connectivity and networking at events](#), skills and professional development through our [Training Sat Nav](#), as well as [recruitment](#) by members.

### **Technology:**

If one accepts that the above people and funding solutions are accomplished, delivering better outcomes to patients then relies upon advances in scientific understanding and the translation of that new knowledge into innovative technologies and products. It is the everyday mission of One Nucleus to facilitate this translation by our sector wherever possible. That may be via knowledge-sharing at our [Innovation Seminar-style events](#) that cover technical and business innovation, the annual [ON Helix conference](#), or through [blogs and news](#) items from members.

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## Reflections on Genesis 2024



The Genesis Review within the new [One Nucleus Highlights publication](#), to be published to coincide with BIO-Europe Spring, will summarise the key takeaways from last month's excellent event. For those that prefer to see the complete work of the various panels, speakers, and fireside chatters, the recordings of the sessions are now available on the One Nucleus [YouTube Channel](#).

### Staying in the Loop

Remain informed of all One Nucleus updates, disseminate your company's news, or track the announcements from other members, and make full use of our [website](#), [LinkedIn](#), or [X](#) pages. The [news stream](#) contains numerous updates from our community. Enjoy the read!

### Tony Jones, CEO, One Nucleus



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