

July 2021



ON eNews



Welcome to our July 2021 eNews

It is again that time of the month that I get to introduce you to the latest edition of the One Nucleus eNews. It has been a hive of activity within the team since the last edition with plans for [ON Helix Digital](#) being finalised ahead of next week, securing of new Preferred Suppliers bringing new discounts to One Nucleus members and the delivery and development of our Training Course portfolio. These areas in addition to the on-going efforts to bring our members insight, discounts, opportunity awareness through our regular events, collaborations and knowledge-sharing.



NEW SAVINGS FOR MEMBERS

A key aspect of our support for members has been the Preferred Suppliers Scheme, the longest running example in the UK sector and saving members over £3M per year on lab supplies, equipment and services. Recently, we have negotiated additional deals with 001 Ltd (energy savings), Research Solutions Inc (scientific literature services) and Circular1 Health (Covid-19 testing) to add to the already impressive array. A number of the [Preferred Supplier Savings](#) and [M2M Marketplace](#) savings are available to all members which, coupled with free digital passes to ON Helix and Genesis and discounts at events such as BioPharma America, BioEurope (Spring and Autumn) and BioTrinity mean recouping of the membership fee is often far exceeded for Gold and Silver members.

LEARN AND GROW

Attracting and retaining the best employees is a challenge faced by all businesses in such a competitive sector. We continue to develop our Training Courses to enable Life Science companies to provide their staff with the Learning & Development opportunities they both deserve and expect. More details are available in the latest '[People Pathways](#)' of a new 'Introduction to Drug Development – From Candidate Selection to Patients' course. The 'Employer of Choice' sessions and related blogs continue to promote good practice and the [ON Helix Bursary](#) has been launched to enable the next generation of talent to gain insight to the opportunities available.

ARE WE GETTING KINDER?

In a recent [Partners& Life Science Lounge](#) session I was asked if I felt we are all kinder as a result of the pandemic. I think we were always kind, but perhaps we are now seeing

colleagues and business contacts in a more holistic manner, as people. Returning to in-person networking reminded me of the energy one gets from a physical gathering with contacts old and new. So maybe we aren't any more kind, but one effect of the pandemic could be that we are bringing the humanness back into doing business, forging strong relationships and increasing our inclusivity. We were very pleased to post a blog to mark Pride Month penned by [Jasmin Bannister](#) in the One Nucleus team that touches upon this aspect. Likewise, you will see the recent [Fish & Richardson](#) blog on the subject of equality in their industry highlighted below. Along with adapting to how we will combine virtual with physical work patterns going forward; a need to reduce our collective carbon footprint; and an ever-evolving challenge for great leadership in an increasingly complex world – the promotion of key requirements, signposting to experts and discussion around good [ESG practice](#) will be a constant theme with One Nucleus.

RIDE AND CONNECT

Speaking of the humanness of doing business and the need to build effective relationships, it is great news that we are partnering with [Biotech Bikers](#) to support their very social approach to enabling business networking – including a ride scheduled for the middle evening of ON Helix Digital. Another One Nucleus Partner in the form of EBD Group are also supporting the bikers and already seeing virtual rides brought together around their conferences. I am delighted with our EBD Group collaboration, bringing discounts to our members such as the 15% delegate rate discount at BioPharm America taking place 20-23 September 2021. Informing your deal-making approach and targeting, it is a pleasure to know we now have [PharmaVentures](#) in the One Nucleus Partner Programme.

Within this eNews you will find the regular updates about the Virtual Innovation Centre, membership offers, engagement opportunities and insights. Importantly, I look forward to seeing many of our members and those seeking to work with them at ON Helix next week. With remaining spaces on the conference app limited, there is no time like the present to ensure you have [secured your opportunity](#) if you have not yet done so. You can follow sessions and discussion on social media using #ONHelix21 should your partnering meetings coincide with key sessions. The flexibility of being virtual even if it means you can continue to connect and review the recorded content for four weeks post event, even if you can't make it live on 5-6 July due to a diary clash.

Tony Jones

CEO, One Nucleus

Headline Sponsor



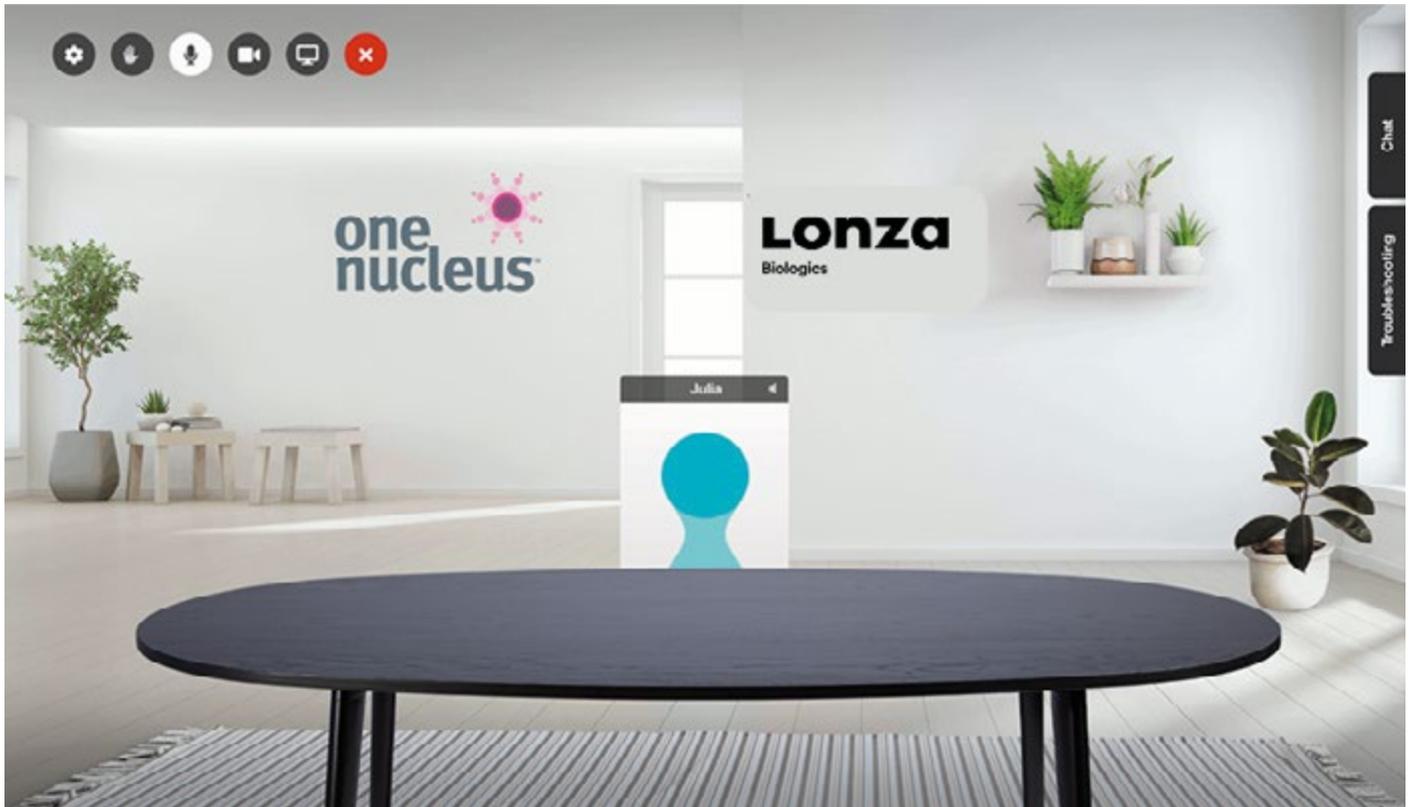
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Sponsors



Meet the Lonza team at **ON Helix Digital**



Thanks to the kind support of Lonza, you can hold virtual meetings in these attractive partnering rooms, to find your next partner, client or employer amongst the 500+ delegates registered.

5-6 July 2021 | Digital

on helix

one
nucleus

See you
soon!

VIC Update

Sharing Insights

The Virtual Innovation Centre is designed to support Life Science companies on their growing journey as they become more operational and building. It brings bespoke advice and expertise sharing, partly the monthly VIC workshops. The latest workshop – Transactions for Growth – highlighted the key considerations for a transactions strategy such as M&A and licensing deals together with insights into the main company readiness elements. Led by our expert partner Taylor Wessing, the video is accessible on the [VIC resources page](#).

The next VIC workshop will be held on 12 July 2021 and will explore the various elements companies need to consider when looking at outsourcing activities including the practical considerations around workflow, contracts, employment or IP. Led by Penningtons Manches Cooper, the session will cover the decision drivers as well as practical elements to build an outsourcing strategy with confidence. The session, which is open to all should be useful to most senior executives involved in strategic planning including of R&D. [Find out more and register](#).

Over the summer there will be a great session on growing a lab facility which will be delivered in collaboration with Thermo Fisher.

Getting Profiled

Leaf Expression Systems, a VIC company will present at [ON Helix Digital 2021](#) in the 'Leveraging all of Life Sciences for a Better Healthcare Future' session. This will be a great opportunity to build new connections and we're looking forward to hearing about the developments using their plant-based protein expression technology.

VIC Partners

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Share One Nucleus Benefits with Your Employees

One Nucleus has so many benefits applying to different aspects of your business that it may sometimes be difficult to navigate and cascade down to relevant members of the team.

One Nucleus would like to offer you the opportunity to have a bespoke introduction to your staff at your team meeting or other relevant internal gathering. This would be an excellent opportunity to get a full understanding of the One Nucleus benefits available and discuss with a One Nucleus team member the best way to engage.

For more information on how to book a session, please contact aline@onenucleus.com.



Member Savings Available at BioPharm America Digital



Members receive 15% off registration to BioPharm America Digital on 20-23 September, another great partnering opportunity. [Find out more.](#)



ON-DEMAND WEBINAR

Aligning Clinical Supply Strategy with the Target Product Profile for your Clients

This exclusive on-demand webinar is designed for Pharmaceutical and Biotechnology Consultants along with Supply Chain partners. The COVID-19 pandemic has permanently changed pharmaceutical development. Amongst the new priorities is the critical alignment of key aspects of clinical supply early in the Target Product Profile (TPP) build.

Learn the key takeaways:

- Strategies for purposeful team selection, composition and communications
- Identifying key considerations in clinical supply strategy impacted by TPP
- Real world applications of clinical supply management theory

FEATURED SPEAKERS



JIM SPAVINS

Principal, Spavins Consulting LLC



STEPHANIE GRAHAM

Director, Clinical Supply Management, Catalent

[CLICK TO VIEW THIS ON-DEMAND WEBCAST](#)

Upcoming Webinars & Digital Events

One Nucleus Events

05-06 July | ON Helix Digital - [register](#)

12 July | VIC workshop: Outsourcing with Confidence - [register](#)

13 July | HR SIG: Employee Data, Monitoring and Privacy - [register](#)

13 July | BioWednesday Webinar: Prevention vs Cure – If You Can't Remove All Risk Can You At Least Treat The Outcome? - [register](#)

19 July | A Changing Game: The Augmented and Virtual R&D Workforce - [register](#)

21 July | Turning Life Sciences ON - [register](#)

One Nucleus Training Courses

14 July | Online Introduction to Drug Discovery: From Idea to Clinical Candidate - [register](#)

22 July | Lunch and Learn: DPO & DPR: Something Old, Something New and Something Blue... - [register](#)

22 September | Online Biological Safety: Management and Practice (IOSH Approved) 2 day course - [register](#)

29 September | Online Laboratory Health and Safety - [register](#)

Industry Events

01 July | RSSL QC Chemistry - Crash Course - [find out more](#)

07 July | Menopause in the Workplace - [find out more](#)

07-08 July | 2021 BioFocus Conference - [find out more](#)

08 July | The New Standard Contractual Clauses – A First Overview of the Changes - [find out more](#)

08 July | Artificial Intelligence (AI), Enhanced Product/Process Development & Possible Intellectual Property Protection Strategies - [find out more](#)

13 July | Multilingual Video for International Markets - [find out more](#)

13 July | Reducing Inhalation Burden Through High-Dose, Carrier-free Spray Dry Powders - [find out more](#)

15 July | RSSL Practical GMP for Advanced Therapy Medicinal Products (ATMPs) - [find out more](#)

15 July | What's My Company Worth? [find out more](#)

20-24 September | **Member Discount Available:** BioPharm America Digital - [find out more](#)

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Industry Insights



In celebration of Pride Month 2021, Fish litigation associate and LGBTQ+ Affinity Group chair, Jeremy Saks, authored an article on [‘How Legal Profession Can Help LGBTQ Patent Attys Thrive’](#). The article highlights some of the barriers to the Patent Bars LGBTQ students face including under representation both in law and STEM topics. This lack of diversity is an obvious barrier to innovation asserts the author, bringing some ideas on how to encourage more inclusion in the IP law community by acting at the recruitment level, bringing more visibility and leveraging the community.

Deal of the Month

Apollo Therapeutics completes \$145M financing to advance portfolio-based drug development

Apollo Therapeutics, the innovative joint venture between Imperial College, UCL, University of Cambridge, AstraZeneca, GSK and J&J Innovation, is moving its impressive early stage pipeline into development with this recent fundraising led by Patient Square Capital. The investment will support advancement of Apollo’s pipeline, expansion of the company’s operations including establishment of a presence in the Boston, MA area and pursuit of new collaborations globally. This is another great example of an innovative approach to de-risk an early stage pipeline. Leveraging a multi-academic, multi-corporate expertise base in the pre-competitive space to ensure the best entry into the commercial world seems to prove efficient in light of the amount raised - \$145M – and the timescale of execution: Apollo Therapeutics emerged in 2015 and now has a portfolio of 15 programmes across therapeutics areas.

[Full press release.](#)

Funding & Support

If you would like a really good overview of funding and support available for Life Science and MedTech companies, [this event recording is for you](#): Organised by Innovate UK Edge it covers the latest update on how to apply to the Innovate UK Biomedical Catalyst fund and Horizon Europe programmes. It also introduces the investor pitching events organised by MedCity, the access to the NHS support provided by EAHSN and the support to growing Life Science companies One Nucleus brings with its Virtual Innovation Centre. All this useful information is available in just over one hour!