

## Welcome to our March 2022 eNews

### “Springing forward together”

Welcome to this month’s One Nucleus eNews, our regular opportunity to share with you some highlights from our members, upcoming opportunities and more.

Whilst the world around us seems to continue in a state of uncertainty, and our thoughts must be with those in perilous conditions currently, it is somehow reassuring to be seeing success stories continue to emerge in our own sector. A kind of comfort blanket of the familiar. Of course, you can keep up with the news from our members via our [website](#), [LinkedIn](#) or [Twitter](#) pages.



If you are seeking to join one of the teams being led to success, it would be worth checking out our recently launched One Nucleus [Members’ Jobs group](#) on LinkedIn or check out the One Nucleus [Member Showcase videos](#).

### BioEurope Spring online and on your doorstep

If you feel like you may be missing out on the networking opportunity around [BioEurope Spring](#) since it has had to go fully virtual again, fear not. Whilst you can still access the 1-2-1 partnering and online sessions online with a One Nucleus member discount, we have a new offer when it comes to face-to-face networking. One Nucleus are collaborating with EBD Group to deliver an [in-person panel and networking session](#) at Babraham Research Campus on Monday 28 March (14.30-17.00hrs). Free to attend and places are limited so early registration is highly recommended.



## Is it Time for Dinner Yet?



The positive feedback we received last October after running our Regional Life Sciences Dinner thanks to sponsorship from Charles Stanley Wealth Management, EY, Penningtons Manches Cooper and Thermo Fisher has triggered two additional opportunities. First, we will again be going to Quy Mill Hotel on the evening of 17 March. Second, I am delighted we will be holding a [One Nucleus Summer Life Sciences Dinner](#) on 6 July, the eve of ON Helix at the Babraham Research Campus – a

unique setting and chance to mingle for the 100 attendees. Tables are available to be reserved by email to [tony@onenucleus.com](mailto:tony@onenucleus.com) and will be allocated on a first come first served basis.

## Destination vs Journey



Many have been quoted as saying it is not the destination but the journey when it comes to life/success/happiness\* (\*delete as appropriate), but sometimes, whether for key meetings, patient benefit and simply quality of life, then the practicalities of that journey influence the destination and whether or not a happy ending is secured. In a global industry such Life Sciences, then the choice of international route or carrier available can be a big factor.

It is encouraging to see [United Airlines](#) adding five more Trans-Atlantic flights, including a direct London – Boston route. Moreover, Manchester Airport Group (MAG) the owners of London Stansted Airport here in the East of England is working in partnership with Cambridge& to understand demand throughout the region for international business travel and long-haul connectivity. This piece of work will support the role of the airport as an International Gateway for the East of England. To this end, MAG and Cambridge& have compiled a [survey](#) which they would be very grateful if organisations in the region could complete regarding their travel patterns and potential future needs. Full details are in the introduction to the survey and the deadline for completion is 16 March.

## From assembling great teams to delivering patient benefit

You will be receiving this eNews during Day 2 of our annual Building Life Science Adventures conference. A set of interactive online panel discussions and networking across topics that impact how leaders can create great careers within their teams and companies. Whilst recruitment can be driven by a short-term need, success is often a long-term endeavour as we all know. This is where it becomes pivotal to attract the best talent to our region and sector if we are to collectively maximise the improvement in patient outcomes from world class R&D.

Some of the opportunities and challenges seen through a One Nucleus lens in attracting the best and making the region sticky for talent were set out in our recent [blog](#) ahead of the conference. But long-term wins take more than attracting talent, that needs to be harnessed into teams and empowered to succeed. I am delighted by the registrations for the careers event from both employers and (potential) employees. As Michael Jordan claims: "Talent wins games, but teamwork and intelligence wins championships."

For more details about the above initiatives and how to raise your profile in our Annual Review being released on 28 March, discounts available, insights from Fish & Richardson, our selected 'Deal of the Month' and what events are coming up, please read on.

Tony Jones

CEO, One Nucleus

## Tell our Members about Your Organisation in our **Annual Review**



Our Annual Review is a highly anticipated review of the year, featuring relevant articles and adverts for the Cambridge Life Science ecosystem as well as our member listing. Join our influential sponsors by taking out an A4 advert for a great profiling opportunity for your organisation.

**Book now:** Raise your profile in the **One Nucleus Annual Review** with an A4 advert from just £1000 + VAT.

**Key Dates:** Advertising space booking open now - Artwork required by 18 March - Publication released w/c 28 March

Contact [natalie@onenucleus.com](mailto:natalie@onenucleus.com) to book your space!

7 July 2022 | Cambridge &  
4, 5, 6 July 2022 Digital

# on helix



[Register here](#)

Returning face to face on **7 July 2022** at the renowned Cambridge biotech ecosystem hub, the **Babraham Research Campus**, ON Helix is a unique opportunity to reconnect with the One Nucleus network and keep up to date with the latest trends in **Bio Innovation for Health**.

## A High Content Keynote Programme

The one stream keynote programme will address the main bio innovation trends, from the developments in life science and technology research to their translation into new diagnostics, prevention tools or treatments with topics including:

- Enabling Bio Innovation
- Bio Innovation in Therapeutics – AI Discovered Drugs
- Bio Innovation in Diagnostics – From Population to Precision
- Bio Innovation in Prevention – the Good, the Bad and the Bugly
- Bio Innovation in Development – Manufacturing Cell and Gene Therapeutics
- Back to the Future – Reinventing Bio Innovation Ecosystems

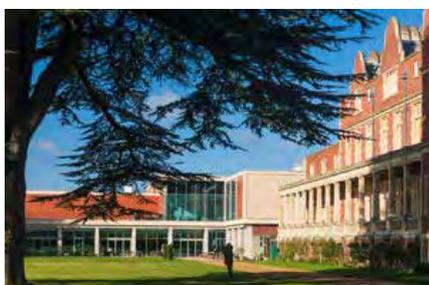
## Many Opportunities to Connect:

As conferences are the best opportunity to catch-up with peers and make new connections, ON Helix will dedicate plenty of time for network development:

- Networking on the 7 July with 250+ delegates
- Options to arrange 1 to 1 virtual meetings with all delegates on the dates around the conference
- A series of Fringe events including digital Innovation Workshops on 4, 5 and 6 July for more targeted networking opportunities

In-person delegate rates from only £295 +VAT

We look forward to seeing you!





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Join our Campus community



### **SPACE AVAILABLE 2022**

The BioData Innovation Centre, located at the world-renowned Wellcome Genome Campus is looking to fill vacant space from mid 2022.

We have two office spaces for up to 12 people each (80 m<sup>2</sup>) or alternatively, one office space for 24 people (160 m<sup>2</sup>) which will become available in the following months.

### **MORE INFORMATION**

<https://bit.ly/3BgPgo0>

### **GET IN TOUCH**

Joanna Mills

Head of Entrepreneurship

[joanna.mills@wellcomegenomecampus.org](mailto:joanna.mills@wellcomegenomecampus.org)

## VIC – Supporting Innovation for Growth

Supporting bio innovative companies on their growing journey is a multi-faceted activity. Companies need to acquire new knowledge and skills to support their growth which is a very inward-looking exercise and at the same time are working hard on developing a network of potential collaborators, investors or employees which requires opportunities to become more visible to the right audience. The One Nucleus Virtual Innovation Centre has been developed on this concept and now going from strength to strength to:

### Educate

The online VIC sessions are great opportunities to learn and interact with experts on the key challenges of growing a bio venture. They can be watched on-demand with the following topics covered so far:

- [Identifying and Filling Gaps in the C-suite and Board](#)
- [Transaction for Growth](#)
- [Growing with Confidence in Employees](#)
- [Growing Lab Capacity](#) including Outsourcing, Purchasing and Digitally Native lab
- [Growing with Underlying Principles of Drug Development](#)
- [Anatomy of a Research Collaboration Agreement](#)
- [Best Practices to de-risk your Fundraising](#)

Further sessions are being developed on non-dilutive funding and building confidence with CROs and consultants and will be available to book shortly.

### Connect

Because connecting with the right expertise at the right time is crucial to support growth, One Nucleus has gathered a group of partners who can support on every step of the journey:

- **Preparation and access to capital** supported by Oyster Venture Partners, Taylor Wessing and the One Nucleus investors network
- **Developing deal making activities** supported by Penningtons Manches Cooper, Fish & Richardson in the US and the One Nucleus pharma network
- **Enhancing R&D capacities and outsourcing** supported by Catalent, Charles River, Lonza, Thermo Fisher and tranScrip
- **Strengthening the business operation** supported by Penningtons Manches Cooper, Appleyard Lees and George James

### Profile

Being visible to the right audience is critical to attract investors or partners and One Nucleus is very well placed to offer the right platforms. With the return to in-person conferences we are delighted to launch the 'Innovation Engine Room' at ON Helix on 7 July in Cambridge, where early-stage companies involved in the VIC will be able to attend and present their exciting innovations to delegates.

Please contact Aline, [aline@onenucleus.com](mailto:aline@onenucleus.com) if you would like to discuss the **VIC** or the **ON Helix 'Innovation Engine Room'**.



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BRUNTWOOD.CO.UK/SCITECH

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# New Discount for Members

Our Member Marketplace is a convenient destination to find products and services at discounted rates from One Nucleus members to other members.

**Newly added to our Member Marketplace:**



Restore Harrow Green Laboratory Services is one of the leading and most accredited specialist relocation companies across the UK.

With nine strategically placed depots in major UK cities, and main laboratory depot in South Cambridge, we are well placed to service all of our customers in an environmentally friendly, cost efficient and timely manner whilst ensuring the highest quality standards are always maintained.

All locations have space for storage, so if you are struggling with your laboratory equipment or bulky consumables, or need some items out of the way for a refurbishment, reshuffle or just to get surplus equipment cleared from a cluttered lab or office, then rest assured that we have got you covered.

Whether you need to move a single piece of equipment within the same laboratory, or you are moving a large laboratory requiring project management and a full turnkey solution, including the decommissioning and recommissioning of laboratory equipment in a regulated laboratory, then make Restore Harrow Green your choice of partner to ensure a safe, compliant and legal relocation project.



## Member Discount

Restore Harrow Green offers three key discounts to members. Find out more [here](#)

# Upcoming Events and Training Courses

## One Nucleus Events

16 March | Networking Mixer - [register](#)

17 March | One Nucleus Regional Life Sciences Dinner - [register](#)

23 March | HR SIG Webinar: The Elegant Exit - [register](#)

28 March | One Nucleus BIO-Europe Spring Live Panel & Networking - [register](#)

6 April | BioWednesday Webinar: Commercial Opportunities From Microbiome Research - [register](#)

## One Nucleus Training Courses

15-16 March | Online Introduction to Drug Discovery: From Idea to Clinical Candidate - [register](#)

24 March | Introduction to Drug Development – From Candidate Selection to Patients in Healthcare - [register](#)

28 April | Laboratory Health and Safety - [register](#)

## Industry Events

3 March | Recruitment - Building Your Team as the Foundation of Success - [find out more](#)

3 March | Cambridge New Therapeutics Forum (CamNTF) - [find out more](#)

9 March | BioInfect Conference 2022 - [find out more](#)

10 March | Innovate Local East of England - [find out more](#)

10-11 March | **Complimentary Registration for ON Members:** 6th Annual MarketsAndMarkets Virtual Next-Gen Immuno-Oncology Conference - [find out more](#)

15 March | OBN BioTuesday: Life Sciences Spotlight - AI and Data Innovation in the East of England - [find out more](#)

28-30 March | **Member Discount:** BIO-Europe Spring® 2022 - [find out more](#)

29 March | Value recognition in AI transactions - [find out more](#)

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# Member Webinar Highlight



## Life Science Year 2021 in review

What better way than using real world case studies to learn which pitfalls to avoid and to learn about key trends? IP case studies are no different, and this webinar hosted by Fish & Richardson attorneys Anita Meiklejohn and Susan Morrison is a great review of key IP developments in 2021 in the US.

Covering enablement (Amgen v. Sanofi), written description (Biogen v. Mylan or Juno v. Kite Pharma), safe harbor (Allele v. Pfizer), inducement (GSK v. Teva), Doctrine of Equivalents (Jennewein v. ITC) or Reasonable Expectation of Success (Teva v. Corcept) this is a must see for those involved in Life Science Intellectual Property.

Webinar and slides are available [here](#).

## Deal of the Month

### Making Desktop Protein Printers a Reality with Nuclera's \$42.5M Series B

"There's a fundamental productivity problem in biotech today. A biotech scientist needs to know how to make proteins to design drugs. That's like expecting a computer scientist to know how to build a computer to design software," said Michael Chen, co-founder and CEO of Nuclera. Nuclera's solution - a platform for scientists to print their own proteins at their benchtop comes from this incisive observation.

The company raised an impressive \$42.5M from leading investors including M&G, Amadeus Capital Partners, E Ink, RT Partners, Future Planet Capital, British Business Bank Future Fund, and G. K. Goh only few weeks after moving in their new facility on Cambridge Science Park.

The funding will be used to accelerate the development of an all-encompassing proteomics platform with the goal to increase scientific reproducibility and accelerate drug discovery. More information about Nuclera and full press release [here](#).

## Funding & Support

### £7M for the Health Technology Regulatory and Innovation Programme

CPI and ABHI, with Innovate UK, announce a new £7m funding programme to support UK-based HealthTech SMEs with navigating regulatory processes. Applications for the funding open on 14th February 2022 and close on 31st May 2022, with submissions reviewed on a weekly basis and awards made on a first-come, first-served basis.

The programme is open for applications from 14th February 2022 and close on 31st May 2022. It will operate a rolling call, allowing for weekly review and distribution of funding. Funding awards will be made on a first-come, first-served basis so early applications are encouraged. Up to £30,000 of funding is available for each SME to spend with UK, European or global regulatory affairs providers in activities such as global submission support and preparation, technical road mapping, and guidance on regulatory standards.

To apply, SMEs should visit the programme [website](#).