



eNews | September

Monthly Round-up from One Nucleus for
the Life Science Community

Welcome to September's eNews



It is my pleasure to welcome you to this month's One Nucleus eNews as another Autumn arrives with its usual mixed feelings of ambition, anticipation, apprehension and agreements (or not). These feelings have been heightened by the poignant news of the passing of Her Majesty, Queen Elizabeth II. We reflect on the great influence of her presence in our personal and professional lives, and we are grateful for the service and duty she provided to the nation for over 70 years.



There are so many positives about the impact the Life Sciences sector can have on peoples' lives, based on an ever-growing track record it is hard not to sense the ambition within the sector to put science & technology advances to great use. Stay up to date with our members' news via our [website](#), [social media](#) and collaborators such as [Business Weekly](#).

- From those just embarking on their journey in science or business, to those who have been around the block numerous times, September always seems to bring the anticipation of exciting breakthroughs and deals being just around the corner. Check out our [Learning & Development](#) offer for those creating or building great careers.
- We remain in unsettled times with much uncertainty around the geopolitical, economic, bio-financing and virus landscape, (as well as the weather!). Such unpredictability adding to the apprehension many are feeling. We are delighted to be working with [Partners&](#) on business resilience matters for our members.
- This time of year sees the partnering event and conference timetable go full throttle, including our own [Genesis](#) in December with [BioPharm America](#) and

[BioEurope](#) before then offering our members discounted attendance. Will these events be the genesis of your next agreements?

Do watch out for the other One Nucleus update mailings; People Pathways, The Meeting Place and BioWednesday Invitations that we disseminate by way of focussed updates. Be sure to [register](#) on our website to join our mailing list and you won't need to miss a thing!

Tony Jones, CEO, One Nucleus

Member Webinar Update



IP Due Diligence in Deal Making – Do you know the implications of 35 USC 112 non-compliance?

If you are involved in filing patent applications, negotiating commercialisation of IP and/or navigating the due diligence process, you may wish to be sure to register for [2 November BioWednesday](#) and be sitting comfortably in front of your screen from 1700-18.00 GMT.

IP due diligence requires skilled IP counsel to advise on how to be compliant and how best to avoid falling foul of the implications if you do fall short and is vital to the success of sustained value creation. A vital goal of those in technology transfer, business development and investment roles if they are to base deals upon their IP and survive due diligence.

Leading patent litigator [Chad Shear](#), Principal at Fish & Richardson will share his thoughts with [Mike Ward](#), Clarivate and invited dealmaker guests on how to avoid the pitfalls, what consequences to expect and whether there is a 'get out of jail free card' available if problems arise.

Innovation Support Update

Whether through the [Virtual Innovation Centre \(VIC\)](#) initiative with sessions to inform and debate key challenges, such as employee reward and retention good practice or efficient purchasing of lab supplies and services via the Group Purchasing Scheme or the broader One Nucleus membership services, our key focus remains entirely on how we can support growing life science businesses in achieving their goals irrespective of company type or business model. Examples of such support currently include:



Savings for members – whether looking for lab supplies, discounts at events, facilities management, communication support, insurance or more. Partners & Singular Talent being two of the most recent supporters to join our Marketplace.



Events – Peer-to-Peer networking, Innovation Seminars, BioWednesdays, Conferences and Dinners all available to members.



People

The portfolio of Training Courses, Mentoring Initiative, Employer of Choice and the annual Building Life Science Adventures enabling best practice sharing between employers and their current/future staff is complemented by our [jobs board](#), [LinkedIn Jobs Group](#) and work with recruitment, executive search and talent management members.



One Nucleus is also a member of [CEBR \(Council of European BioRegions\)](#) a membership-driven network of life science clusters and regional ecosystems across Europe, representing over 40 subscription members and hundreds of cluster partners across the world. CEBR has proven to be an excellent forum through which to forge strong bi-lateral and multi-lateral connections to support our members' connectivity.



International Connections – whilst One Nucleus works most intensively in the home region, we appreciate our members need to work on an international if not global basis. As an example, we are delighted to be working with [United Airlines](#) who are helping support our members on trans-Atlantic business trips to e.g. BioPharm America, JP Morgan Week and Bio Convention 2023 (Boston).

BIO-Europe 2022 - Are You Keen to be Seen?

One Nucleus is really looking forward to exhibiting at [BIO-Europe](#) in Leipzig on 24-26 October 2022. We will be on **Booth #26**. We take the booth in order to showcase our members, One Nucleus and the region to this concentrated Life Science dealmaking audience.



For those attending but want to concentrate their time on the 1-2-1 partnering and conference sessions, or even if you are not attending Bio-Europe and want to have enhanced visibility, we would be pleased to showcase your organisation on our

booth to raise your profile with resourcing an independent space. Packages available to have your logo on screen, business cards to hand, profile in the e-booklet and One Nucleus staff on the stand to feed back enquiries. Join companies including **Precision Life**, **Simbec Orion**, **Quadram Institute Bioscience** and **DLRC** by contacting alicia@onenucleus.com



New One Nucleus Member Offer



Our Member Marketplace is a convenient destination to find products and services at discounted rates and offers from One Nucleus members to other members.

Newly Added to our Member Marketplace:

Singular Talent is on a mission to make hiring better for clients and candidates. By adapting the recruitment process, they help to engage, attract, and retain biotech talent. They are specialists in helping early-stage Biotech grow.

Member Offer

Singular Talent are offering One Nucleus members who are early stage Biotechs (up to 500 employees) a free audit. This includes:

- Advisory meeting with a specialist Biotech Talent Partner
- Written report that identifies gaps and gives priority actions

To book your free audit and find out more about the niche services that Singular Talent offers for Biotechs click [here](#)

One Nucleus Joins Green Impact Programme

The Green Impact programme has engaged more than 1500 organisations, reaching 275,000 people in 7 different countries. The programme is accessible and designed specifically to support organisations with the goal to becoming more sustainable by suggesting what individuals can do to make a difference and it guides them through this process over the course of 12 months.

One Nucleus is delighted to be joining this initiative as we continue to learn, drive change and contribute towards better sustainable practice within Life Sciences.

We look forward to collaborating and working alongside some of our neighbours on Babraham Research Campus such as PetMedix, the Babraham Institute, Abzena, Bit Bio and others.

Keep updated with us on our Green Impact journey on the One Nucleus website, LinkedIn and Twitter.



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One Nucleus is an international membership organisation for life science and healthcare companies.

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